

100 YEARS

Frank G. Berlin, Sr.

**2021 SMALL BUSINESS** 

twarolf







## SMALL BUSINESS IS THE HEART OF OUR COMMUNITY AND THE GREATER SARASOTA CHAMBER OF COMMERCE.

Sarasota would not be what it is today without the contributions of countless trailblazing entrepreneurs who had the courage and fortitude to go into business - in many cases putting their own capital and net worth on the line.

Small businesses meet our area's need for a vast array of goods and services. They are also one of the largest contributors to private sector job growth - in the Sarasota region (which continues to be ranked nationally as one of the best places to start and own a business) - and across the United States as a whole.

The Chamber has been a major champion of Sarasota's small businesses since 1920 and 2021 marks our 20th anniversary presenting the Frank G. Berlin Sr. Foundation Small Business Awards. As always, it's our honor to recognize this year's 24 nominees. Read on to learn how these businesses are leading the way in Sarasota today.

## SARASOTA CHAMBER WORKING FOR YOU

### **ABOUT THE CHAMBER**

207 New Members

> 1,100 TOTAL MEMBERS
Representing 60,000 employees

4,284
Workers Who
Earned Raises

**CAREEREDGE IMPACT 2011-2020** 



\$13.2 MILLIO
Invested in
Workforce
Development

\$32.4 MILLION Cumulative Annual Earnings Gains



### This event would not have been possible without the generous support of key sponsors.

Herald-Tribune

**LOCALIQ** 









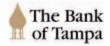


















## THE NOMINEES ARE ...

#### SMALL BUSINESS OF THE YEAR AWARD

Sponsored by



Smith Seckman Reid, Inc. Swor Women's Care, LLC **Team Tony Cancer Foundation** 

#### **MEDIUM BUSINESS OF THE YEAR AWARD**

Sponsored by



Bird Key Yacht Club **JMX Brands** Sabal Palm Bank

### LARGE BUSINESS OF THE YEAR AWARD



First Home Bank MÜV Florida S-One Holdings Corporation

#### NON-PROFIT OF THE YEAR AWARD

Sponsored by S HYATT REGENCY

All Faiths Food Bank Boys & Girls Club of Sarasota and DeSoto Counties The Glasser/Schoenbaum Human Services Center

### **COMMUNITY IMPACT AWARD**

Sponsored by



DreamLarge Tervis Tumbler Company The Bazaar on Apricot & Lime

### **RISING STAR AWARD**

Sponsored by Haffing

Camelot East Village, A Cove Community Gulfside Bank SpeedPro Imaging Affinity Solutions

#### **WOMAN LED BUSINESS AWARD**

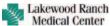
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**LOCALIQ** 

Marie Selby Botanical Gardens Music Compound Professional Benefits, Inc.

### **WORKFORCE DEVELOPMENT** AND INNOVATION AWARD

Sponsored by



Air Products & Chemicals, Inc. Atlantic Mold & Machining Corp. HBK CPA's & Consultants

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LOCALIO

All Faiths Food Bank is honored to be selected as a finalist for the 2021 Nonprofit of the Year award by the Greater Sarasota Chamber of Commerce. Congratulations to the other two finalists and our valued hunger-relief partners, Boys & Girls Club of Sarasota and Desoto and The Glasser/Schoenbaum Human Services Center.

Thank you to our entire community for helping us feed families during the pandemic.







## **SMALL BUSINESS**

### **Mission Possible**

### Smith Seckman Reid, Inc. | ssr-inc.com

Smith Seckman Reid (SSR) is a 100 percent employee-owned engineering and consulting firm that believes in putting people first. It provides engineering, technology services and specialized consulting to a range of industries including healthcare, sports and entertain-



ment, transportation, infrastructure, education, commercial, labs and research, industrial, and federal. SSR's client-centered model is the driving force behind all its engineering, commissioning, and technology services across Florida, the U.S., and internationally.

#### **MILESTONES**

- 1968 Founded in Nashville, TN
- **1991** Sarasota office opens
- **2018** 50th Anniversary
- 2019 Designed hybrid OR for Sarasota Memorial Hospital

## **Experienced & Compassionate**

### Swor Women's Care | sworcare.com

Swor Women's Care (SWC) delivers comprehensive OBGYN health care - including a holistic and cutting-edge obstetrics (OB) practice, specialty gynecol-



ogy care, and advanced GYN surgery - to patients in the greater Sarasota area. The practice is uniquely positioned to address a variety of womenfocused health issues by offering old-fashioned care alongside state-of-theart technology.

### **MILESTONES**

- 1998 Swor Women's Care is founded by Dr. Michael Swor
- **2014** Dr. Kelly-Anne "Kash" Shedd-Hartman joins SWC to build new obstetrics practice
- 2018 SWC designs and relocates to a new, state-of-the-art facility
- 2019 Dr. Jenny Lischon, DO joins SWC

### **Stronger Together**

## Team Tony Cancer Foundation | teamtony.org

Founded by cancer survivor Tony McEachern in 2010, the Team Tony Cancer Foundation provides free, peer-to-peer support and resources to cancer fighters, survivors, and caregivers so that no one on Florida's Suncoast



faces cancer alone. Since inception, Team Tony has provided one-on-one peer support to 400+ cancer fighters and has offered financial aid to 175+ cancer fighters through the Team Tony Medical Assistance Program.

### **MILESTONES**

- 2003 Tony McEachern is diagnosed with brain cancer
- **2010** McEachern launches Team Tony Cancer Foundation
- **2019** Team Tony opens its Cancer Connection Center

## **MEDIUM BUSINESS**

## **Anchored in Friendship**

### Bird Key Yacht Club | birdkeyyc.com

The Bird Key Yacht Club (BKYC) has provided a welcoming oasis in Sarasota Bay for more than 60 years. Today, the club focuses on creating a safe environment; improving and expanding its amenities (tennis, bocce, cycling, kayaking, fitness, and more); and building a sense of community for members.



Although its name makes it seem exclusive, it is anything but: only one-third of BKYC members own a boat and membership is comprised of residents from throughout the Sarasota/Manatee area.

#### **MILESTONES**

- **1914** New Edzell Castle is built (future site of BKYC)
- **1959** Bird Key Yacht Club sets sail
- 2116 New 42-slip marina completes construction
- Capital improvements continue inside and outside the BKYC.

### Mennonite & **Amish Connections**

### JMX Brands | imxbrands.com

JMX Brands is a specialty ecommerce retailer that operates niche-market online stores for individual and business consumers. Its flagship brand, DutchCrafters, makes heirloom-quality, Amish furniture. JMX also sells thousands of handmade items for



home and garden via four websites and four brick-and-mortar DutchCrafters stores. Its strategic vision is to become the undisputed leading brand of Amish furniture by providing exceptional customer service.

### **MILESTONES**

2003 JMX Internet retail business launched by Jim and Linse Miller

2015 First DutchCrafters retail store opens in Sarasota

Retail stores open in Georgia, Indiana, and New York

### **Community First**

### Sabal Palm Bank | sabalpalmbank.com

The locally owned and operated Sabal Palm Bank provides a full array of financial services for personal and business clients. It also offers unique banking products to address the business needs of individuals and local enterprises such as a suite of banking



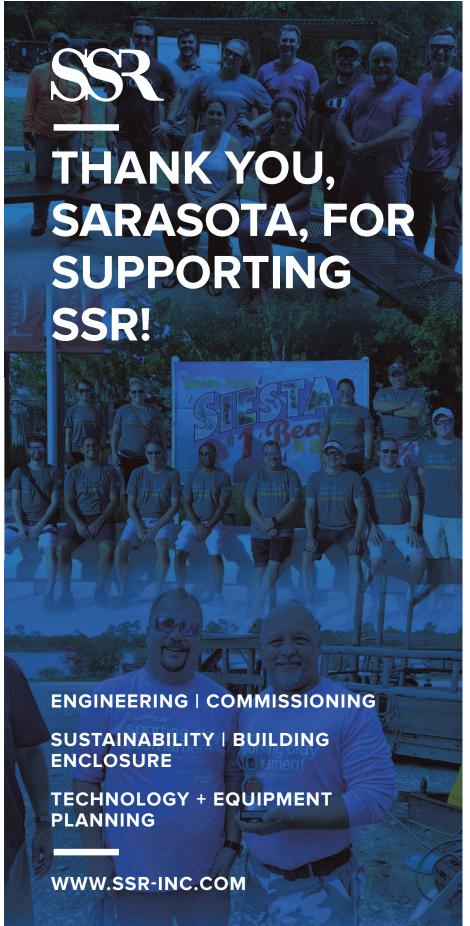
services customized for community associations, self-directed IRAs, and home loan products. Sabal Palm has also gone the extra mile to support customers through the PPP (Paycheck Protection Program) loan application process.

### **MILESTONES**

**2006** Sabal Bank is founded by local shareholders and board of directors

Sarasota branch relocates to the newly-completed Sabal Palm Plaza

2019 The Sabal Palm mobile app is released



## **LARGE BUSINESS**

### For What's Next

## First Home Bank firsthomebank.com

The St. Petersburg based First Home Bank operates six full-service banking centers in the Tampa Bay region that provide a broad range of commercial and consumer banking services. In addition to being a top, nationwide SBA lender, First Home remains committed



to offering banking products and services tailored to local communities. That includes the TrendSetters Club for members 50 or older and a Cash Kids Club, which provides a safe way for children to establish smart money skills.

"WE NEVER LOSE SIGHT OF OUR NEIGHBORS AND COMMUNITIES IN THE TAMPA BAY AREA."

#### **MILESTONES**

- 1999 First Home Bank opens in St. Petersburg, FL
- 2018 Branch opens in Sarasota
- **2021** Parent First Home Bancorp changes name to BayFirst Financial Corp.
- 2021 Strategic expansion includes a second Sarasota branch

## **Cultivating Medicine**

### MÜV Florida | muvfl.com

MÜV ™ Florida is a vertically integrated (cultivate, manufacture, and retail) medical cannabis dispensary established by AltMed (Alternative Medical Enterprises) Florida. It operates 30+ medical cannabis dispensaries in Florida, has more than 800 employees, and has served more than 200,000 patients statewide. Its recent merger with Verano of Chicago, and subsequent \$6 billion IPO on the Canadian Securities Exchange, makes it one of the five largest cannabis companies in the United States.

### **MILESTONES**

**2014** AltMed is created by four generations of Florida horticulturists

**2018** First MÜV dispensary opens in Sarasota **2020** MÜV / AltMed

merges with Verano Holdings and has successful \$6 billion IPO



"MÜV IS DETERMINED AND COMMIT-TED TO FIGHT THE ILLNESSES THAT PLAGUE OUR PATIENT COMMUNITY."



to our patients and the community for nominating us as a Sarasota Chamber- Small Business of the Year Finalist! We couldn't have done it without your support!



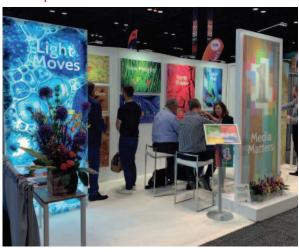
1900 South Tuttle Ave, Sarasota, FL 34239 941-330-8885 | www.sworcare.com



## **Develop Connect & Innovate.**

### S-One Holdings Corporation | sone.com

S-One Holdings Corporation is a digital imaging industry pioneer that has grown into a global enterprise. It provides innovative research, development, manufacturing, and distribution of products that are essential to digital imaging, design, and print professionals worldwide. S-One is committed to the continual enhancement of its business and service offerings to meet future industry demands.



"OUR GOAL IS TO CONTINUE TO LOOK INWARD AND SEE HOW WE CAN IMPROVE THE CUSTOMER EXPERIENCE."

### **MILESTONES**

- 1994 The company is launched by Art Lambert and Ron Simkins
- **2016** S-One is named as one of Inc. Magazine's fastest-growing private companies
- 2019 Celebrates its 25th anniversary with a showcase Culture Book

## **Meeting The Hunger Challenge**

## All Faiths Food Bank | allfaithsfoodbank.org

All Faiths Food Bank is the only food bank, and the largest hunger relief organization, in Sarasota County. It has been nationally recognized for its focus on high quality food, effi-



ciency, and most importantly, the equitable distribution of millions of meals every year. Through people-first and community-based strategies, All Faiths' healthy food programs, mobile farm markets, and nutrition education are helping to improve individual and community health. All Faiths also operates innovative programs that help families achieve self-sufficiency through services such as client assessment, financial literacy, tax assistance, and referrals to other providers.

#### **MILESTONES**

- **1989** Founded as a nonprofit organization
- 1990 Becomes certified member of the Feeding America Network
- **2020** Distributes 22+M lbs. of food, through 200 agency and program partners, for pandemic relief.

## **Empowering Area Youth**

## Boys & Girls Clubs of Sarasota and DeSoto Counties | bgcsdc.org

Boys & Girls Clubs of Sarasota and DeSoto Counties (BGCSDC) provides enriching after-school and summer programs to thousands of youths, ages six to 18, in Sarasota, Venice, North Port and Arcadia. As an area



leader in youth development, the organization's vision is to provide a world-class experience that empowers every BGCSDC youth to graduate from high school and have a plan for his or her future, while also demonstrating good character, citizenship, and living a healthy lifestyle.

#### **MILESTONES**

- 1970 Boys & Girls Club of Sarasota opens
- 2020 Celebrates 50th anniversary
- 2020 Adds Desoto County to its name to reflect 18+ years of operation in Arcadia

### **Campus of Caring**

## The Glasser/Schoenbaum Human Services Center | gs-humanservices.org

The Glasser/Schoenbaum Human Services Center (GSHSC) provides quality, low-cost office space, and covers utility, security, maintenance, cleaning, and building insurance, to 17 tenant partner agencies. As a result, these



health and human services nonprofits get to apply significant operational savings to mission-driven programs and services. Collectively the organizations serve 26,000+ community members every year by addressing a range of critical issues including mental health and addictions, homelessness, employment, parenting, and education.

### **MILESTONES**

- 1988 Glasser/Schoenbaum Center co-founded by Dr. Kay Glasser
- **2018** GSHSC assumes community liaison role for 211 assistance program
- 2021 Pairs with Bank of America to create a local supply chain of PPE.



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## **COMMUNITY IMPACT**



## **Something For Everyone**

### The Bazaar on Apricot & Lime | bazaaronapricotandlime.com

The Bazaar on Apricot & Lime is an indoor/outdoor indie market that's home to more than 40 local artisans and vendors who create and sell unique items including clothing, original art, jewelry, succulents, gifts, and collectibles. The Bazaar puts 110 percent effort in supporting its vendors by handling all marketing and public relations efforts. It also operates as a fun, family-friendly, and safe hub for the community by organizing events and providing the space for art and music classes, live music, and the Hamlet's Eatery food truck.

#### **MILESTONES**

- **2018** Mother/daughter duo, Judy Alexander and Kim Livengood, open The Bazaar
- **2020** Launches the Bazaar Shopping Network (BSN) to support vendor sales during pandemic
- 2020 BSN is featured on ABC National news
- 2021 Celebrates 3rd Anniversary



### **Making a Better World**

### DreamLarge | dreamlarge.org

DreamLarge is a changemaking organization working to inspire, impact, and enrich the local community through initiatives, nonprofit services, and philanthropic endeavors. Since COVID, its focus is on offering branding, experiential design, storytelling, and community engagement expertise to further the organizational missions of local nonprofits and purpose-driven brands. DreamLarge also hosts inspirational community events such as the PINC Experience and Dreamers & Doers.



"OUR GOAL IS TO LEAVE THE WORLD A BETTER PLACE FOR THE NEXT GENERATION."

#### **MILESTONES**

- 2004 AtLarge founder Anand Pallegar launches DreamLarge
- **2014** Brings PINC (People. Ideas. Nature. Creativity.) event to Sarasota
- 2019 Holds first Dreamers & Doers networking event

### Made For a Better Life

### Tervis Tumbler Company | tervis.com

Tervis is a third-generation family-owned and operated business with a commitment to sustainability and responsibility. Its iconic drinkware is available in thousands of creative designs and customizable options, including collegiate, pro sports and film & TV licenses. Tervis tumblers are available in official Tervis stores around the country, on the tervis.com website, and through partnerships with premium retailers nationwide.

### **MILESTONES:**

- **1946** Tervis is cofounded by Michigan businessmen Frank Cotter and G. Howlett Davis
- 1961 John Winslow acquires Tervis and moves operations to Osprey, Florida
- 2005 New manufacturing facility opens in North Venice
- 2021 Celebrates 75th Anniversary

"WE CRAFT DRINKWARE WITH PERSONALITY FOR PEOPLE WHO TAKE LEISURE SERIOUSLY."



## **RISING STAR**

### The Good Life

### Camelot East Village, A Cove Community covecommunities.com

Camelot East is a resort-style community that delivers a fun, energetic and exciting lifestyle to active adults and retirees who are 55+. Rich in amenities and activities, residents participate in more than 30 social events yearly. As a Cove Community, it's part of a network of



RV and manufactured home communities designed to reflect the ambiance of friendly villages and focused on creating an active and enjoyable way of life for all residents.

### "ENHANCING THE DAILY LIVES OF RESIDENTS AND GUESTS."

#### **MILESTONES**

1981 Camelot East Village is first developed **2018** Becomes part of Cove Communities

### **Brand Boldly**

### SpeedPro Imaging Affinity Solutions speedpro.com/affinitysolutions-fl/

SpeedPro Imaging Affinity Solutions is a full-service sign and large format printing business serving large and small businesses, including major brands and marketing agencies. The company's solutions include corporate marketing, instore branding, trade show displays and custom graphics production. It's core values for business are to produce premium quality graphics, provide exceptional client service, and offer competitive pricing.

#### **MILESTONES:**

2019 SpeedPro franchise is launched in Sarasota by owner Steve Rowe 2021 Prints and installs 50 ft. mural for

Sarasota County's 100-year anniversary



## **Relationships Matter**

### Gulfside Bank | gulfsidebank.com

Gulfside Bank is a full-service community bank offering a variety of retail, commercial and private banking services. It was founded by a diverse group of business leaders deeply rooted in the local community who, together with employees, believe that community banks make a positive and lasting impact on the communities in which they operate. Gulfside offers local decision making,



"WORKING TOGETHER

TO STRENGTHEN OUR

**COMMUNITY."** 

customized product offerings, and an individualized, relationship-based approach towards customer service.

#### **MILESTONES**

**2018** Gulfside becomes the first new Sarasota community bank in 10 years

2020 President Dennis Murphy joins the Florida Bankers' Association **Board of Directors** 

2021 Charters new community engagement initiative



To our 17 tenant partner agencies, our human services community. our business community. our donors and funders.

This year has shown us that we are stronger together. Thank you for standing with us.



**2021 SMALL BUSINESS AWARDS** FINALIST, **NONPROFIT OF** THE YEAR



## **WOMEN LED**

### **Acres of Sanctuary**

### Marie Selby Botanical Gardens | selby.org

Marie Selby Botanical Gardens provides 45 acres of bayfront sanctuaries connecting visitors with air plants of the world, native flora, and regional history. Its 15-acre downtown Sarasota campus is uniquely dedicated to the display and study of epiphytes, including orchids, bromeliads, and ferns. The 30-acre Historic Spanish Point in Osprey is one of the largest public showcases for native Florida plants and of-

fers a historical and archaeological record dating back 5,000 years.

### **MILESTONES**

- 1975 Marie Selby Gardens opens two years after its namesake donated the land and endowed its creation
- **2015** Jennifer Rominiecki (pictured above) becomes president & CEO of Selby Gardens.
- 2020 Selby Gardens acquires Historic Spanish Point
- **2021** The downtown Sarasota campus' redevelopment proposal is approved



"ENVIRONMENTAL CONSERVATION IS NOT JUST AN INTEGRAL COMPONENT OF THE SELBY GARDENS MISSION - IT'S AN EVERYDAY COMMITMENT."





## **Music Dreams Into Reality**

### Music Compound | musiccompound.com

Music Compound provides an environment to inspire, collaborate and educate children and adults in pursuit of their love of music. Its 6,500 sq. ft. facility houses 10 teaching studios, an onsite music lounge, and a professional-level performance venue. Music Compound provides members with access to a wide array of learning opportunities including one-on-one instrument lessons, group instrument lessons, music education, workshops, and performance and recital opportunities.

#### **MILESTONES**

- 2016 Jenny Townsend (on the right in photo) opens Music Compound
- 2018 Launches second location in downtown Sarasota's Limelight District
- **2019** Company wins Product & Services Small Business Award and founder Jenny Townsend is named Young Professional of the Year
- 2021 Celebrates 5th anniversary

## **Executive Specialists**

## Professional Benefits, Inc. | professionalbenefits.org

Professional Benefits, Inc. (PBI) delivers executive benefit programs and services to physicians and professionals across the country. This includes disability insurance, life insurance, small business benefits, strategic executive benefit plans, and long-term care. As an independent provider PBI is not bound to any specific insurance carrier, which allows the company to creatively tailor its solutions to clients' specific needs and budgets.

### **MILESTONES**

- 1970 Jim Tollerton acquires company from founder Bill Hollister
- 2019 Taylor Collins (his daughter, pictured above) assumes leadership as president and owner

"TO BE THE MOST COMPASSIONATE, INDEPENDENT PROVIDER OF SMALL BUSINESS AND EXECUTIVE BENEFITS ACROSS THE COUNTRY."



## **WORKFORCE INNOVATION**

### **Sustainability & Growth**

### Air Products & Chemicals, Inc. | airproducts.com

Air Products is a worldwide provider of essential industrial gases, related equipment, and applications expertise to customers in dozens of industries, including refining, chemical, metals, electronics, manufacturing, and food and beverage. It is also the global leader in the supply of liquefied natural gas (LNG) process technology and equipment. The company's Port Manatee manufacturing facility produces cryogenic coil wound heat exchangers to support the LNG market and produces equipment used in its air separation and hydrocarbons businesses such as columns, vessels, and cold boxes.

- 1940 Pioneers the on-site concept of producing and selling industrial
- 2014 Begins construction of Port of Manatee manufacturing facility
- 2016 Rolls out its first LNG heat exchanger
- Opens a new LNG equipment test facility and breaks ground for further expansion



### **Development** & Innovation

### **Atlantic Mold &** Machining Corp | atlantic-mold.com

Atlantic Mold specializes in the design and build of tight tolerance, high-precision plastic and metal injection molds used to make plastic components for a diverse range of in-



dustries including automotive and medical. The company boasts a team of highly skilled professionals that can develop innovative mold and machining solutions no matter how complex the design considerations. Atlantic Mold also offers a wide variety of precision machining services for tight tolerance metal and plastic machined components.

#### **MILESTONES**

- 2007 Co-founded by Brian Schmidt and Jennifer Behrens Schmidt
- Partners with SCTI on precision-machining lab and training program
- Maintains 100 percent on-time delivery during Covid-19 pandemic

### **Your Best Interests**

### **HBK CPA's & Consultants** hbkcpa.com

HBK is a multidisciplinary financial services firm offering the collective intelligence of professionals committed to delivering exceptional client service across a wide range of tax, accounting, audit, business advisory, valuation, financial planning, wealth management



and support services. HBK also provides industry-specific expertise in manufacturing, healthcare, real estate and construction, automotive dealerships, and nonprofit organizations. Its clients are mostly small to mid-size businesses and owner-operator entrepreneurs.

#### **MILESTONES**

... and all of the

women leaders of

- 1949 HBK is established in Canfield, Ohio
- Sarasota branch opens via merger with local CPA firm
- HBK Sarasota wins Best Place to Work from The Herald-Tribune

## **CONGRATULATIONS!**



lennifer Rominiecki PRESIDENT & CEC



Wendy Deming

MARIE SELBY **BOTANICAL GARDENS** 

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